



Outward Report & Financial Statements

2024/2025



Outward Housing Company no. 02151434 Registered charity no. 800529

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# The Board and professional advisors

Company number: 02151434 Charity number: 800529

# Registered office and operational address

Newlon House 4 Daneland Walk Hale Village London N17 9FE

#### **Trustees**

Trustees, who are also directors under company law, who served during the year and up to the date of this report were as follows:

#### Jane Howlett CBE

Chair

#### **Eilish Kavanagh**

Treasurer

#### **Daniel Menghestab Haile**

Chair, Operations Committee

#### **Alison Muir**

**Newlon Housing Trust Nominee** 

#### **Zahra Maye**

#### **Kathleen Parker**

appointed 11 December 2024

#### Rama Varsani

#### **Matthew John Gregory Tandy**

#### **Ashley Jay Staines**

resigned 17 March 2025

#### **Cleo Woodward**

appointed 11 December 2024

#### **Oluyemisi Omowumi Akosile**

appointed 25 September 2024, resigned 18 February 2025

#### Key management personnel/ Executive Team

#### **Nicky Boland**

Chief Executive Officer and Secretary

#### **Katerina Gutheim**

Director of Care and Support

#### **Elena Mouza**

Director of People & Corporate Services appointed 23 September 2024

#### **Emma Richardson**

Director of Supported Housing

#### **Lindy Shufflebotham**

Director of HR & Business Support resigned 30 September 2024

The Outward Chief Executive is employed by Newlon Housing Trust and 95% of the costs are charged to Outward Housing.

Financial and Information Technology services are purchased from Newlon Housing Trust under service level agreements.

#### **Bankers**

Barclays Bank PLC
Business Service
Team
Level 28
1 Churchill Place
London
E14 5HP

#### **Auditors**

BDO LLP 2 City Place Beehive Ring Road Gatwick West Sussex RH6 0PA

#### **Solicitors**

Devonshires 30 Finsbury Circus London EC2M 7DT

#### Other trading styles

**Nutley Edge Cottages** 

#### **Websites**

www.outward.org.uk www.nutleyedge.org.uk

# **Trustees' Annual Report, incorporating Strategic Report**

#### **Purpose and aims**

The Trustees present their report and the audited financial statements for the year ended 31 March 2025.

Reference and administrative information set out on page 3 forms part of this report. The financial statements comply with current statutory requirements, the articles of association and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

In 1975 a group of parents and professionals in Waltham Forest got together to find a way for people with learning disabilities to live outside institutional care; this is how Outward was created and where our name comes from, living 'out of the wards', in the heart of local communities.

Outward Housing's (Outward) purpose, as set out in our Articles of Association, is:

to provide housing, education, support and care to persons in necessitous circumstances, including people with learning disabilities, people with mental health problems and older people, on appropriate terms in accordance with their individual needs and in any way that is charitable in law.

The main activities undertaken by Outward in relation to this purpose and for the public benefit are:

support and care services, delivered within registered care homes, supported living, day activities, through community outreach and supported holiday and activity break provision; specialist housing management services; and volunteering and befriending services.

We provide services to people living in the community who may be vulnerable by nature of their age, disability, life circumstances or mental health and sometimes compounded by physical disability.

The Trustees review the activities that Outward has undertaken as set out in its aims and objectives. The review also helps the Trustees ensure Outward's aims, objectives and activities remain focused on the strategies and objectives that were set and performance against them.

The Trustees have referred to the Charity Commission's general guidance on public benefit when reviewing Outward's aims and objectives and in planning its future activities. In particular, the Trustees considered how planned activities will contribute to the aims and objectives that have been set.

#### Strategic report and performance

The strategic direction of Outward is the provision of high-quality and reliable care, support and intensive housing management services to people requiring these services across north and east London.

Our geographical coverage started in Waltham Forest and grew to the current ten London boroughs and the City of London in which we operate. Waltham Forest, Tower Hamlets, Enfield, Newham and Hackney are our biggest serviced boroughs for care and support.

Outward continues to maintain a range of services to persons requiring support, which is highlighted in the achievements and performance section, allowing it to absorb the impact of a potential loss of a funder or service stream.

Service provision is, in the context of operational efficiency, achieving small year on year financial surpluses for maintaining sufficient day-to-day cash balances to fund operational activity and sufficient reserves to ensure Outward can continue to provide services into the foreseeable future.

Our balance sheet and ratios remain strong, buoyed by increased valuations of our properties.

We are registered with the Fundraising Regulator and apply resources to invest in fundraising activity seeking funds for non-statutory services, including expanding our activity breaks and funding people who could not otherwise afford to attend our breaks to benefit from them.

The need to invest in and improve our use of software, technology and IT infrastructure was recognised, and in 2023-24, we launched our digital strategy; this work continues into 2025-26.

Outward has previously invested some of its reserves in holiday cottages in East Sussex and three private rent flats in the London Borough of Waltham Forest. Commercial surplus is reinvested into charitable activities, and the holiday cottages are also used as a base to provide charitable activity and respite breaks.

Two-thirds of Outward's service income is derived from care and support revenue, and one-third from intensive housing management, both designed to enable people we support to maintain their tenancies and make progress in their lives. Statutory funding does not cover the additional services that can make a real difference to people's lives and wellbeing, therefore Outward has funded and delivered additional projects through its community engagement and volunteering team. Outward seeks grant funding to support this work.

Outward does not undertake widespread fundraising from the general public as defined by the Charities Act 2011 as "soliciting or otherwise procuring money or other property for Charitable purposes". Any amounts receivable are presented in our accounts as "income from donations and grants". All fundraising activities are managed internally, without involvement of professional fundraisers, and the daily management of such income is delegated to the Executive Team, who are accountable to the Trustees.

Care and support is provided in a variety of settings primarily, supported living, outreach and registered care homes. Intensive housing management is provided in properties owned by Outward's parent, Newlon Housing Trust, and five other landlords.

Outward collects rent and sets and collects service charges, from tenants on behalf of landlords and pays back a share of the rent to the landlords as a 'tariff'. From the proportion of rent retained by Outward, Outward funds its intensive housing management service and the risk of voids and arrears. Landlords are responsible for maintaining properties. Newlon provides Finance and IT support services to Outward. All intra group services are provided at commercial rates.

From the above, it is apparent that Outward is a 'service provider' charity, the following sections set out Outward's operating environment, the risks it encounters and mitigates, how Outward has performed in 2024-25 and how it expects to operate going forward.

#### **Operational risks and exposures**

Outward's Board reviews its Risk Register and mitigating actions at each Board meeting but delegates oversight of financial performance and associated risk to an Operations Committee, that meets quarterly in advance of Board meetings, reporting back to the Board. The remit of the Operations Committee is reviewed regularly and includes operational performance and financial resilience, as well as key performance indicators of service performance, efficiency, and quality, as standing agenda items.

Outward's Risk Appetite Statement considers the main areas of risk to which Outward is exposed. It outlines the Board's position in relation to each risk and guides management in decision making.

Policies such as treasury management and delegated authorities, as part of Standing Orders, are also reviewed regularly. Additionally, Outward uses the services of a third-party internal audit service, who also report to the Newlon Group Audit & Risk Committee.

Our Risk Register categorises the risks we face in four key ongoing areas:

**Financial:** We rely mainly on Local Authority and Health funding to fund our services. After mitigation, this remains a key area and a material risk. Our strategy will consider the funding policies of each local authority, potentially leaving contracts which we believe do not appropriately fund our services to a level the people we support deserve and for paying our staff at least the London Living Wage.

**People:** We are dependent on our staff for the delivery of our services, therefore a key task is to recruit and retain enough high-quality care and support staff. This remains a major challenge in London and the south-east, and following mitigation, including keeping all our frontline staff to at least the London Living Wage, we believe this remains a material risk as it does for the whole sector.

**Service delivery:** It is essential to us that, as a charity, we deliver services that benefit the people we support and our residents. Given the risks in regard to the income we receive and the sector problems in recruiting, the right service delivery is challenging.

It is only by ensuring that we do not compromise on quality, evidenced by robust and effective quality assurance systems, that we can reduce this risk. Feedback from the people we support, our stakeholders, and the Care Quality Commission clearly indicates that we are successfully mitigating the risks we face and continuing to deliver good quality services.

**Health and Safety:** This is inherent in all we do, specifically in supporting people who face life barriers and challenges to live as independently as possible. Outward has a Health and Safety Assurance Framework, and in 2024-25, we commissioned an external audit of this. Our Health and Safety Committee, supported by an external health and safety advisor, meets quarterly to review health and safety risks, our controls and performance.

#### The key operating risks to Outward are considered as:

Funding of care and support contracts – Outward remains committed to paying its London-based staff at least the London Living Wage (LLW). For 2024-25, this was an uplift of 10%, but not all our local authority funders increased fees to accommodate this increase.

Going forward, we have uplifted support worker pay by 5.3% from April 2025 in line with the Living Wage Foundation recommendation. At the balance sheet date, we are still negotiating with boroughs to fund this salary uplift and general cost increases. We expect 2025-26 to be a particularly difficult year in this regard, given the additional costs we face due to the increase in Employers National insurance contributions. Outward's position remains that the charity should not be subsidising local authorities for their statutory responsibilities with charitable reserves. Should our services be transferred to another provider, TUPE regulations will apply to mitigate any potential redundancy costs.

Outward maintains a register of contracts and a supporting document repository for care and support invoicing. However, most of the boroughs we work with maintain their own brokerage team records. Delays and errors can impact on the timely collection of debt. In recent years, delays have been exacerbated by drawn out uplift negotiations. Direct dialogue to rectify issues with boroughs in this area can be difficult, and debt levels remain, yet again, higher than target.

Typically, for our care and support services, direct costs cluster around 85% of associated income, with the remainder covering local operating costs, overheads and a small surplus to maintain reserves. Controls are in place at budget setting, including the creation of staff establishments,

rotas and monitoring of spend through monthly management accounts. In 2024-25, we exited one contract, which no longer covered direct operating costs.

We manage 596 tenancies over a wide range of property types on behalf of six landlords, principally Newlon Housing Trust.

Housing Management Services are funded by retained rent and allowable service charge administration fees. Rent was uplifted by 7.7% in 2024-25.

Voids in our homes have increased slightly, with the average void loss 5.7% across the year, up from 5.4% in 2023-24. We continue to work with Newlon Housing Trust's asset management team, to identify those properties making deficits and which require remodeling or returning to Newlon Housing Trust if they are no longer suitable for supported housing. We are also liaising with local authorities to expedite referrals quicker and ensure much needed supported accommodation is not sitting empty.

Outward has been an employer member of the Social Housing Pension Scheme (SHPS) since merging with another charity in 2002, and levels of reserves are exposed to material annual fluctuations in the accounting valuation of liability to the SHPS scheme. The Trustees consider that all cost-effective mitigations available have been taken over more than fifteen years and continue to work with professional advisers to identify any further mitigating actions. Longevity rates, inflation rates and movements in financial markets will have an impact on exposure. However, the Trustees recognise a material risk remains, with former employees of Outward continuing to benefit from the scheme, with pensions or deferred pensions, currently for the next approximately forty years. Outward is committed to cash funding its share of liabilities until March 2028, with the next actuarial valuation due in September 2026 and the outcome expected by mid- 2027.

Outward has been able to maintain cash balances with prudent treasury management and has built up sufficient cash reserves over the years to satisfy working capital requirements, operational risks and with funds available for future investment in charitable services.

Outward is keenly aware of the operational and reputational risks involved in providing peoplebased services to vulnerable adults. It is considered those risks are managed down to an acceptable level.

#### **Achievements**

Outward's charitable activities continues to focus on improving people's independence and life opportunities and are undertaken to further Outward's charitable purposes for the public benefit.

In 2024-25, Outward supported 925 people (2023-24: 900) to maximise their independence and social engagement by providing essential care and support services. We provided our services across ten London boroughs and at Nutley Edge to individuals with learning disabilities, autism spectrum conditions, mental health issues, young people at risk, and older people. All of our services, regulated by the Care Quality Commission, have retained a CQC Good rating.

With the continued help of colleagues, volunteers and some grant-giving trusts and donors, we have been able to:

- Increase our respite and activity breaks at Nutley Edge to 22 following increase in demand. We provided 206 places in 2024-25 (2023-24:172).
- Premiere a safeguarding video co-created with the people we support and local police officers who facilitated a Q&A on community safety
- Curate a community based art exhibition showcasing artwork by the people we support, marking a key achievement in building confidence and encouraging creative selfexpression.



- Run a nutrition project aimed at improving knowledge and skills in selecting healthy ingredients and preparing nutritionally balanced meals.
- Successfully complete the 1st level of the Inclusive Employer accreditation. This was a
  key commitment in our Equity, Diversity and Inclusion strategy and, in 2025/6 we will be
  seeking next level accreditation.
- Host awards ceremonies and parties throughout the year recognising the achievements of the people we support and our colleagues.

#### **People we Support Satisfaction Survey**

Our 2024 Satisfaction Survey completed by people who receive Care and Support Services showed that satisfaction with our support increased by 2% from the 2023 survey to 96%. 91% of people said they would recommend Outward, an increase from 82% in 2023.





#### Co-producing with People we Support

As part of our ongoing efforts to embed co-production in our processes, this year we have:

- Improved our recruitment processes to better amplify the voices and preferences of the
  people we support by incorporating the qualities most valued by the people we support,
  identified through the annual Satisfaction Survey, into staff role descriptions and person
  specifications.
- We conducted more centrally-led recruitment panels involving the people we support than ever before, delivering 17 panels.

- Co-trainers with lived experience of our services shared their perspectives on what good support looks like during 12 Welcome Day sessions, providing new staff with first-hand insight of received support and care.
- Our Quality Checkers conducted 21 quality checks as part of the annual senior management audit process for our care and support services.

In addition, the quarterly People we Support Committee, a group comprising Quality Checkers and Co-trainers, has met throughout the year to discuss key topics such as fundraising, EDI, the satisfaction survey, accessibility, and community engagement projects. A committee representative presents the easy-read committee meeting minutes to the Board of Trustees and provides feedback on organisational topics discussed.

During Co-production Week, we launched a Co-production Library of Resources on the intranet, providing frontline staff with a range of internal and external materials to support their work.

#### **Expanding our service offer**

In 2024, Outward took on two new care and support services:

- Hotel in the Park Tower Hamlets: A respite service for up to seven guests, situated next to Victoria Park, officially welcomed its first overnight guests on 18th November 2024.
- Newham Supported Living: These services support seven individuals in total, across
  three properties. Outward has been operating these services since October 2024. Housing
  management services are also provided to these tenants.

We continue to work in partnership with Newlon Housing Trust, and, subject to planning, building work will start on two supported housing developments within the next financial year.

#### **Investing in our Colleagues**

In 2024, we launched a new internal leadership programme called Canopy (externally certified by the Institute of Leadership and Management) to develop our existing managers, deputies and first line managers. This has allowed us to train and develop managers, who are the core of our people effort. In 2025-26, we launch a similar offer, the 'Sapling programme' for colleagues aspiring to become mangers in the future. We continue to invest heavily in staff training with a wide reaching development offer inclusive of welcome days, mentoring, online and classroom based training, professional qualification, leadership and management courses.

Our Staff Survey completed in early 2025, had a 71% response rate, an improvement on 49% in the 2023 survey. Notable improvements were recorded in:

- Equality, Diversity, and Inclusion: 88% of staff feel confident reporting poor practice, up from 62–70% previously.
- Learning and Development: Now at 86% satisfaction, an increase of 10%, and 19% above sector peers.
- Reward and Pay: Perceptions of fair pay have increased significantly (from 40% to 58%), now 26% higher than the sector average.
- A continued strong cultural foundation, with 85% of staff feeling Outward lives its values
- Strong levels of trust and support in local management (86%).

#### **Developing our Digital Strategy**

2024 marked a significant leap in our Digital Strategy. We successfully rolled out SONA roster, time and attendance across all services. In 2025, we will continue refining the payroll submission process, streamlining dashboards, and embedding system usage across frontline teams.

By the end of 2024, we had also selected our new HR and recruitment systems. Our new recruitment ATS, Workable, is already in place, with rollout due to complete in May. This will support a more streamlined and efficient recruitment process, freeing up valuable management time.

We also began the implementation of iTrent (Human Resource Management System), with plans to go live in June and expand functionality through additional modules later in the year. In parallel, we selected and signed a contract for our new care records system, Nourish, with implementation planned to begin in summer 2025.

We have started our transition from Workplace to Viva Engage communication platform for colleagues.

For the Supported Housing Department Rentsense (rent arrears monitoring) was successfully rolled out in December 2024 with the team utilising it to full capacity. The expansion of the use of RESCO (Property inspection and maintenance app) was completed and is in use across all managed sites.





#### **Nutley Edge Supported Holidays and Respite**

Nutley Edge continues to be a popular destination for breaks for the public and our supported holiday guests. Within the year, we celebrated the milestone of our 100th break.

We provide high quality supported holidays and respite at Nutley Edge for people with disabilities. Families continue to feedback how much they appreciate the break it gives them from their caring roles, and quests continue to enjoy their holidays and opportunities. An example below:



We'd like to express our huge thanks to the team at Nutley Edge last week for giving my son such a wonderful time. He said his week was 'amazing' and came home very relaxed (& with laundered clothes what a treat for mum!). Thank you for all that you do to support those with learning disabilities.



Parent of a guest at Nutley Edge, October 24

Generous donations from charitable trusts and individuals has meant we have been able to part or fully fund much needed respite breaks for a number of guests who otherwise would not have been able to have a holiday.

This year, we partnered with the 3H Foundation, a charity supporting people with disabilities to have the opportunity for a holiday independent from their day to day carers. We are excited by this partnership and the opportunities it gives people with disabilities.

Nutley Edge has been undergoing refurbishment works, following ten years of being operational and this work will continue into 2025-26. Works include establishing new paths and walkways around the site, replacement kitchen and bathrooms within the traditional and mews cottages, redecoration of the farmhouse and external cyclical works. Upgrades to heating systems have been completed in addition to a programme of upgrading fire doors.

#### **Fundraising**

Again this year we have received generous donations from trusts and individuals towards supported holidays so people in financial need could have part or fully funded respite breaks at Nutley Edge.

The annual 'people we support' awards celebration and older people services events were generously supported by local business partners who provide services to Outward.

Thank you to the funders, staff and generous individual donors who support our work so we can continue to put our values into action.

#### **Performance Monitoring**

Outward sets Key Performance Indicator (KPIs) targets every year to measure our progress against our business plan and evidence that we are successfully mitigating risks. These high level KPIs are supported by a subset of clear performance indicators that are monitored and validated regularly.

In 2024-25, areas of performance being monitored as KPI's included the following (together with target and achievements comparisons to previous year):

- Care Quality Commission Inspection Rating (target 100% Good).
   Achieved (100% in 2023–24).
- Our staff turnover levels remain much lower than social care industry averages and improved performance of 10.1% average in 2024-25 compared to 13.4% in 2023-24.
- Rent arrears have been significantly reduced this year with an average 4.9%, compared to 6.7% in 2023-24.

The percentage of our services that are now covering all of their running costs has improved from 86% in 23-24 to 91% in 24-25. This is due to handing back one financially unviable service but still below 100% target due to unforeseen voids in other services.

Our debtors are still above target with average debtor days at 35 average compared to 32 days in 23-24. This is the result of our local authority partners not applying income uplifts in a timely manner throughout the year.



#### Role of our volunteers

Volunteering remains at the heart of our efforts to engage, enable, and empower people across Outward. From central teams to specialised services, volunteers have continued to donate their time and skills to our cause. Together, we have delivered a range of impactful programmes, from nutrition to the arts across our care and support services. Volunteer support has been instrumental in developing inclusive local communities that address social isolation and boredom while helping individuals achieve their goals.

With the valuable support of our volunteers, 65 people we support benefited from regular volunteer engagement. 17 dedicated volunteers contributed a total of 1,559 hours through telephone befriending and in-person volunteering across five London boroughs, reaching 13 different care and support services. We acknowledge the continued commitment of our volunteers, whose essential contributions play a critical role in enhancing the wellbeing of the people we support and reinforcing the strength of our community.

Some of the exciting projects led by volunteers over the last year include:

- Music: Thanks to the support of our seasonal Waltham Forest befriender, we have maintained weekly live acoustic guitar sessions for a group of individuals with high communication needs, contributing to a holistic approach to wellbeing.
  - Additionally, we welcomed a volunteer with a background in radio to lead a monthly Outreach music appreciation group, OMG – Outward Music Group.
- Art exhibition: Building on the foundation of volunteer-led art sessions, we were proud to deliver a successful week-long art exhibition in Chingford, showcasing artwork created by the people we support. Funds raised from the sale of communal art pieces have been used to continue providing art resources and empower our artists to create.
- Animal befriending: This year, two volunteers and their pets. Bozzie and Maddie. offered companionship and connection to dog lovers at the Hub Club and Catherine House services.
- Activity befriending: Arts and crafts sessions remain one of the most popular programmes delivered with the support of volunteers across four different services.

Nutrition: This year, we continued to prioritise health and wellbeing by supporting individuals on their healthy eating journeys. In partnership with University College London, we hosted volunteers from their MSc Health Psychology course who co-created a tailored nutrition programme designed to upskill and promote wellbeing and healthy eating habits, reaching people with learning disabilities and those with profound and complex needs, as identified in their care plans.

We delivered 20 engaging nutrition sessions featuring presentations on healthy eating, interactive food-related activities, and communal meal preparation. 100% of staff reported that their services benefitted from participating in the programme, while 92.3% of the people we support expressed interest in joining similar projects in the future. One participant shared, "They made me think of better ways to cook. Healthier ways of cooking in a simpler way of understanding."

This initiative was made possible thanks to the dedication of our fundraising team and the generosity of our donors.

Nutley Edge: This year, we welcomed a new volunteer to our respite service in Sussex. Our local volunteer has supported the delivery of activities and generously given their time to befriend and engage with guests during their stay.



## Supported housing

Our services include support and housing for five main groups: people living with learning disabilities and autism; young people and people with experience of care; and people with experience of homelessness and other complex needs and older peoples extra care services. The primary focus is to provide homes people want and feel safe to live in and where individuals sustain tenancies through ongoing-targeted housing management support.

In 2024-25 we supported 77 young people between the ages of 18-21 to develop the skills and confidence they need to live independently within the London Borough of Hackney. We do this by providing supported housing services through a pathway from young people moving from 24 hour supported services to semi-independent living for those leaving care and unaccompanied asylum seeking young people. The focus is on tenancy sustainment and supporting young people into work or full-time education. In 2024-25 Outward also worked in partnership with Hackney to extend an interim care provision in our Extra Care services, alleviating bed blocking from hospital discharges.

Delivering the action plan developed from Tenant Satisfaction Measures (TSM) Survey in 2022-23 and our residents' engagement strategy, we have listened to residents and made the changes they wanted from the services we provide. Firstly, by establishing the Residents Scrutiny Panel to review Outward's performance and hold us to account. In 2025-26, we are working with the panel to critically evaluate an area of performance through a deep dive investigation and report back on areas of improvement.

2024-25 saw an increase in overall satisfaction in the TSM Survey for the services provided by the Housing Management Team, achieving 92% up from 85% 2023-24. Staff have worked with and consulted residents on communal spaces with planned programmes of works agreed.

We continue to place emphasis on value for money for the services procured, provided, and going forward into 2025-26, the Residents Scrutiny Panel will also be involved in scoring tenders for services provided.



Nine out of ten tenants are satisfied with the standard of work carried out by Outward's caretaker service (89%).



Six out of seven tenants are satisfied with the help and support provided by Outward with rent issues (87%).



Tenants are similarly satisfied with the cleaning standards and upkeep of the shared areas in Outward managed properties (88%).



Tenants are also highly satisfied with the overall service provided by Outward's Housing Team (92%).

#### **Financial review**

Despite the ongoing challenging economic environment Outward was again able to produce an operational surplus. The key operational results were:

	Note	2024/25 Budget	2024/25 Actual	2023/24 Actual
		£k	£k	£k
Income	1	21,931	21,388	19,947
Operational surplus	2	241	119	331
Valuation gains on investment properties and fixed assets	3	-	163	127
Decreased / (increased) pension scheme liability	4	-	58	(117)
Net surplus		241	340	341
Charity funds		8,957	9,056	8,716
Capital expenditure	5	208	83	138
Cash held	6	5,796	6,753	6,167
Current ratio (current assets / current liabilities)	7	2.00	2.82	3.15

- 1. Income increased by 7.2% during the year, with an increase of 13.3% in care and support inclusive of services taken on during the year. However net rent increased by 2.2% being impacted by voids, and service charge income reduced during the year, primarily reflecting a reduction in energy contract prices.
- 2. Surplus included interest received £56k more than budget.
- 3. A valuation gain was advised on the holiday cottages at Nutley Edge and modest gains on private rent flats in Waltham Forest.
- 4. Outward's share of the Social Housing Pension Scheme's liability was assessed, under FRS102, as decreasing by £58k to £440k after cash payments made during the year under the deficit repayment plan 2023-2028.

- 5. In addition to the capital programme spend of £183k, development of the licensed staff rota and time recording software system, which was in development at 31 March 2024 and implemented in March 2025, was charged to expenditure.
- 6. Cash at the year end again exceeded £6,000k and the target set. Trustees set a performance indicator of less than £5,400k amber and less than £5,000k red. Issues with agreeing and collecting debt from local authorities saw cash held drop into the amber range during the July - September 2024 quarter. Monthly on account payments of £300k for services provided by Newlon were made to Newlon Housing Trust.
- 7. The current ratio at 31 March 2025, although falling slightly over the year remained well ahead of target.

As a care, support and intensive housing management provider, most of our income is provided by local authorities, directly from care, supported living, outreach contracts and housing benefits, or indirectly through direct payments from local authorities to people we support for statutory services. Care and support contract income by borough is provided in note 3 to these financial statements and amounts to 65% (2024: 62%) of the total income.

Weekly rents rose by 7.7%, some from April but mostly from October 2024, partly offset by delays and difficulties in re-letting void properties.

Material decreases in service charge income reflecting the reduction in communal energy contract costs.

Care and support contract uplifts not fully funding the 10.04% increase in the London Living Wage from April 2024.

New services in Tower Hamlets and Newham in September / October 2024, adding £684k to income in the second half of the year.

The London Living Wage was fully implemented in April 2022, and all our staff working in London are paid, from April 2025, at or more than the London Living Wage of £13.85 per hour. The pay uplift of 5.32% for support workers will be monitored in terms of recruiting and retaining staff and challenges, as in recent years, remain to ensure local authorities fund contracts appropriately.

Income at Nutley Edge in 2024-25 reduced by £12k to £229k from 2023-24, based on price increases but with occupancy levels somewhat exposed to the overall UK holiday market and price resistance. A programme of cyclical works commenced in the winter of 2024 to maintain or improve the offering to our customers.

The number of charitable activity breaks run at Nutley Edge continues on its planned upward trend.

Growth plans remain modest and progress, far slower than hoped, is being made to replace our former care home at Drayton Road in Waltham Forest.

#### **Reserves policy**

Outward takes a risk-based approach to reserves so that the Trustees intend to hold a level of unrestricted free reserves (i.e. excluding fixed assets) sufficient to meet the estimated financial impact of the most significant risks identified, provide reasonable operational flexibility and enable Outward to operate smoothly in the case of unforeseen circumstances.

Any restricted funds are held to ensure donations and grants intended for specific causes are not used for other purposes. Unrestricted reserves are available to use as the Trustees see fit.

	2024/25 Target	2024/25 Actual	2023/24 Actual
	£k	£k	£k
Charity funds	8,957	9,056	8,716
Less: fixed assets and investments	(4,085)	(4,124)	(3,966)
Less: designated funds	-	-	-
Unrestricted free reserves	4,872	4,932	4,750
Unrestricted free reserves / charity expenditure (expressed as weeks of operational expenditure)	11.7	12.1	12.6

Designated funds at 31 March 2025 were £nil (2024: £nil), as disclosed in Note 20 to these financial statements. Trustees reserve the power to designate funds in line with firm planning commitments.

The Trustees are confident that the unrestricted free reserves level provides Outward with reasonable financial stability and flexibility in addressing any unknown risks and achieving business objectives. The Trustees review the level of reserves annually and may decide to adjust the policy level to ensure that the unrestricted free reserves are maintained at an appropriate level.

#### **Future plans**

As part of the Newlon Group, our shared strategic objectives continue to shape our plans for the year ahead, alongside feedback from people we support, colleagues and stakeholders. The key strategies and plans guiding our work, together with our values are Outward's Equality, Diversity and Inclusion Strategy, Digital, People and Co-Production Strategies.

# Business Plan 2025/2026



#### Enhancing Care, Efficiency, and Well-being

- · Implement Nourish for efficient, co-produced planning
- Align quality framework with CQC and support-led checks
- · Simplify operational policies for easy use
- · Upskill staff and deliver Live Well/Feel Good Pledge
- · Enhance homes and review accommodation
- Deliver Positive Behaviour Support with staff training
- · Comply with new Supported Housing Standards
- . Co-create and monitor a 'Plan for Excellence' with people we support



#### Strengthening Our People, Culture, and Workforce

- · Co-produce standards and behaviours aligned to our values
- Launch People Strategy (effectiveness, digital, EDI, engagement)
- · Achieve Living Wage and Inclusive Employer accreditations
- · Establish Staff Engagement Forum
- · Implement new HR and recruitment systems
- · Update pay, leadership, contracts, and structures
- Prepare for Employment Rights Bill changes



#### Driving Sustainability, Efficiency, and Innovation

- · Launch ESG plan with green initiatives
- · Assess property value and suitability
- · Review pensions and investments
- Plan Nutley Edge's future
- · Advance digital systems
- · Maximise income and improve collections
- Upgrade IT and asset management



#### **Expanding Impact and Partnerships for Growth**

- Expand respite, holidays, and day services
- · Target growth in high-need boroughs
- Strengthen community and housing partnerships
- · Develop employability and social enterprise
- · Enhance brand and co-production culture
- Raise funds and deepen health/social care ties

#### **Corporate governance**

#### **Governing document**

Outward is a charitable company limited by guarantee. It was incorporated on 29 July 1987 and registered as a charity on 5 December 1988. It is a separate legal entity with its own governance structure within the Newlon Group. Outward operates under its articles of association that establishes Outward's principal objective of providing care and support to vulnerable people to help them lead meaningful lives and maximise their independence and governs the powers under which Outward must operate.

#### **Newlon Housing Trust**

Newlon Housing Trust is a not-for-profit community benefit society and a charitable housing association. Outward does not receive financial support from Newlon Housing Trust or any of the Newlon Group companies. Intra-group transactions and activity with Newlon are transacted at commercial equivalent rates and are governed by a formal intra-group agreement with Newlon Housing Trust that sets out the rights and responsibilities of both parties. Day to day operating arrangements and day to day control is exercised through the intra-group agreement. Outward does not trade with any other members of the Newlon Group.

#### **Governance codes**

Outward has adopted the Charity Governance Code, and although Outward is not a registered provider, we have adopted the National Housing Federation (NHF) Code of Governance 2020 and Code of Conduct 2022. The Board reviews compliance with the NHF Codes annually and confirms that Outward is compliant with both the NHF Code of Governance and Code of Conduct in 2024-25.

#### The Board

Newlon Housing Trust has the right to appoint and remove Outward Board members, has 51% of voting rights at General Meetings, and is a member of Outward Housing. There is reciprocal representation on the Board of Trustees with Newlon Housing Trust.

We seek to ensure that trustees represent the diversity of the communities we serve, and have the range of experience, knowledge, and professional skills required by Outward.

Potential new board members are identified by various processes, including advertisement, recommendations, and referrals. They are then invited to attend and observe one Board meeting prior to recommendation of formal appointment that are then approved by the Newlon Housing Trust Board. Appointments are for a period of three years and Trustees do not receive remuneration. Outward embraces its responsibility for good governance and provides induction, training, and ongoing support to board members, including regular reviews of their contribution and training needs. All trustees give their time voluntarily and receive no benefits from Outward.

Any expenses reclaimed from Outward by trustees are set out in note 8 to the financial statements.

#### **Committees**

The Board has an Operations sub-committee and a Remuneration sub-committee. The Committees report back to the Board, and minutes of Committee meetings are circulated to Board members. The views of people we support are incorporated with a representative from our 'People we Support' Committee attending Operations Committee and Board planning days. The Remuneration sub-committee monitors trends in pay awards and makes specific recommendations to the Board concerning pay proposals.

The Board also receive feedback from the Group Audit and Risk Committee, who are accountable to Outward for Outward Matters. An Outward Trustee is a member of the Group Audit and Risk Committee.

#### **Executive Team**

The Executive Team meet regularly and are under the responsibility of the Chief Executive, who in turn, is accountable to the Board. The Executive Team are those post holders with functional responsibilities as listed in page 3 of this report.

#### Related parties and relationships with other organisations

Outward works closely with Newlon Housing Trust and other registered providers of social housing (landlords), providing an intensive housing management service under formal agreements. A formal agreement also exists for Outward's use of the office building at Tottenham Hale, owned by Newlon Housing Trust.

Outward buys Finance and IT services from Newlon Housing Trust. Outward also works collaboratively with Newlon Housing Trust's Business Development team to develop new housing for supported housing tenants and on joint procurement exercises.

#### Remuneration policy for key management personnel

Remuneration for key management roles is overseen by the Remuneration sub-committee. It is reviewed and determined with regard to current market rates and benchmarked against comparable sector salaries. The objective is to attract, retain and motivate personnel to ensure consistent and stable management of services.

#### Policy for employment of people with protected characteristics

Outward knows that discrimination and bias has a significant negative impact on both staff and the people we support. We have continued to ensure we uncover and challenge discrimination wherever it occurs. We have undertaken an equality impact assessment on our disciplinary process to make sure that it does not discriminate against people with protected characteristics.

Since the launch of our Equity, Diversity and Inclusion (EDI) Strategy in 2023-24, which set out challenging targets for Outward (over three years) and the Board are closely monitoring progress. We have also invested in EDI accreditation, staff development and qualifications and ensuring that the people we support are empowered to celebrate their individuality and supported to live the life they choose.

#### **Employee engagement**

We are proud to report that Outward continues to maintain a negligible gender pay gap. significantly below the national average, demonstrating our strong commitment to fairness and equitable pay.

Throughout the year, we also strengthened our internal communication and engagement efforts. This included the development of a new Marketing and Communications Strategy. We also streamlined staff and management communications by introducing regular briefings and publishing a comprehensive newsletter.

In 2024-25, we established the Staff Engagement Forum, comprising elected representatives from across the organisation, supported by a Chair and Deputy Chairs. This forum provides a structured, ongoing platform for dialogue between staff and leadership, supporting greater transparency, collaborative decision-making, and continuous improvement in workplace culture.

#### **Statement of responsibilities of the Trustees**

The Trustees are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of Outward, and of the incoming resources and application of resources, including the income and expenditure, of Outward for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that Outward will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain Outward's transactions and disclose with reasonable accuracy at any time the financial position of Outward, enabling them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of Outward and, hence, for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of internal control

The Trustees recognise that no system of internal control can provide absolute assurance against financial misstatement or loss or eliminate all risk. The system of internal control is designed to manage risk and to provide reasonable assurance that key business objectives and expected outcomes will be achieved. It also exists to give reasonable assurance about the preparation and reliability of financial and operational information and the safeguarding of Outward's assets and interests.

The Trustees receive a detailed report on Internal Controls Assurance to the Group Audit and Risk Committee prepared by the Chief Executive. As a result of the consideration of this report the Board is prepared to make the following statement.

The Trustees confirm that there is an ongoing process for identifying, evaluating and managing the significant risks faced by Outward. This approach has operated throughout the year under review up to and including the date of approval of the annual report and accounts.

Key elements of the control framework that are established by the Outward Housing Board are:

- significant risks and financial implications considered as part of the decision making process and the incorporation of key risks and mitigations into a risk register with;
- the review and approval of detailed Standing Orders and Financial Regulations and documentation of policies and procedures for all key operational areas;
- the consideration of organisational risk appetite;
- the adoption of a three-year financial plan;
- · regular reviews of key performance and dashboard indicators;
- the operation of a comprehensive budgeting system and the regular review of the financial performance; and
- the formal appraisal by the Outward Board of new business opportunities including significant new schemes and contracts, subject to delegations of authority.

Additional controls included within the Newlon Group internal control framework are:

- the operation of an outsourced internal audit function, following a three-year needs and risk- based plan and reporting to Outward and to the Group Audit and Risk Committee;
- controls operated by Newlon's finance function in delivering financial services to Outward Housing under a Service Level Agreement; and
- · controls operated by Newlon's IT function on behalf of all Newlon Group entities.

#### **Auditors**

BDO LLP were reappointed as Outward's auditors during the year and have expressed their willingness to continue in that capacity.

The Trustees' annual report which includes the strategic report has been approved by the Trustees on 30 June 2025 and signed on their behalf by

**Jane Howlett CBE** 

Houlett

Chair

#### **Opinion on the financial statements**

In our opinion, the financial statements:

- give a true and fair view of the state of the Charitable Company's affairs as at 31 March 2025 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Outward Housing ("the Charitable Company") for the year ended 31 March 2025 which comprise the statement of financial activities, the balance sheet, the cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remain independent of the Charitable Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC'S Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### **Conclusions related to going concern**

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Charitable Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

#### Other information

The Trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. The other information comprises: the Trustees' annual report and the Strategic report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required

to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Other Companies Act 2006 reporting**

In our opinion, based on the work undertaken in the course of the audit:

the information given in the Trustees' annual report, which includes the Directors' Report and the Strategic report prepared for the purposes of Company Law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and

the strategic report and the Directors' Report, which are included in the Trustees' report, have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Charitable Company and its environment obtained in the course of the audit, we have not identified material misstatement in the Strategic report or the Trustee's report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion;

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of Trustees**

As explained more fully in the Trustees' responsibilities statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Charitable Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Charitable Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under the Companies Act 2006 and report in accord ance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

#### Non-compliance with laws and regulations

#### Based on:

- · Our understanding of the Charitable company and the sector in which it operates;
- Discussion with management and those charged with governance including the Newlon Group Audit and Risk Committee; and
- Obtaining and understanding of the Charitable Company's policies and procedures regarding compliance with laws and regulations.

We considered the significant laws and regulations to be the Charities Act 2011 and the Charities SORP (FRS 102) and the Companies Act 2006.

The Charitable Company is also subject to laws and regulations where the consequence of the non-compliance could have a material effect on the amount of disclosures in the financial statements, for example through the imposition of fines or litigations. We identified such laws and regulations to be health and safety legislation, UK tax legislation, employment taxes and a variety of acts creating potential corporate liability including the Bribery Act 2010.

Our procedures in respect of the above included:

- Review of minutes of meetings of those discharged with governance for any instances of non-compliance with laws and regulations; and
- Review of correspondence with regulatory and tax authorities for any instances of non-compliance with laws and regulations; and
- Review of financial statement disclosures and agreeing to supporting documentation.

#### Fraud

We assessed the susceptibility of the financial statements to material misstatement, including fraud. Our risk assessment procedures included:

- Enguiry with management and those charged with governance including the Newlon Group Audit and Risk Committee regarding any known or suspected instances of fraud;
- Obtaining an understanding of the Charitable Company's policies and procedures relating to:
  - Detecting and responding to the risks of fraud; and
  - Internal controls established to mitigate risks related to fraud.
- · Review of minutes of meetings of those charged with governance for any known or suspected instances of fraud;
- Discussion amongst the engagement team as to how and where fraud might occur in the financial statements; and
- Performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud.

Based on our risk assessment, we considered the areas most susceptible to fraud to be improper revenue recognition of supported people and care income and management override through accounting estimates and inappropriate journal entries.

Our procedures in respect of the above included:

- testing a sample of journal entries throughout the year, which met a defined risk criteria, by agreeing to supporting documentation;
- testing a sample of journal entries throughout the year that do not meet a defined risk criteria (i.e. non risky journals);
- assessing significant estimates made by management for bias, including the valuation of investment properties, rent arrears provision and defined benefit pension scheme assumptions; and
- testing the existence and accuracy of supported people and care income.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's ("FRC's") website at: https://www.frc.org.uk/ auditorsresponsibilities. This description forms part of our auditor's report.

#### **Use of our report**

This report is made solely to the Charitable Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Charitable Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charitable Company and the Charitable Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

VALVENCE Elliott

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Laurence Elliott (Senior Statutory Auditor)

For and on behalf of BDO LLP, statutory auditor, Gatwick, West Sussex, United Kingdom.

Date: 15 September 2025

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

#### Statement of financial activities (incorporating an income and expenditure account) for the year ended 31 March 2025 Company no. 02151434

				2025			2024
		Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
	Note	£	£	3	£	£	£
Income from:							
Donations and legacies Charitable activities	2	5,725	39,225	44,950	12,911	64,389	77,300
Rent	3	3,807,831	-	3,807,831	3,724,406	-	3,724,406
Service charges	3	3,091,993	-	3,091,993	3,289,234	-	3,289,234
Care and tenancy support	3	14,013,673	-	14,013,673	12,373,008	-	12,373,008
Investments	4	208,392	-	208,392	286,872	-	286,872
Other	5	220,893	-	220,893	196,018	-	196,018
Total income		21,348,507	39,225	21,387,732	19,946,838	-	19,946,838
Expenditure on:							
Raising funds	6	11,952	-	11,952	41,728	-	41,728
Charitable activities							
Rent	6	4,197,657	-	4,197,657	3,954,600	-	3,954,600
Service charges	6	3,091,993	-	3,091,993	3,289,234	-	3,289,234
Care and tenancy support	6	13,639,265	-	13,639,265	11,976,778	-	11,976,778
Other	6	287,401	40,010	327,410	333,605	-	333,605
Total expenditure		21,228,268	40,010	21,268,278	19,615,945	-	19,615,945
Net income/(deficit) before net gains on investments		120,239	(785)	119,454	305,492	<b>25</b> ,400	330,894
Net gains/ (losses) on investments	12	162,500	-	162,500	121,636	-	121,636
Net income/ (deficit) before other recognised gains and losses		282,739	(785)	281,954	427,158	25,400	452,530
Gains on revaluation of fixed assets	11	-	-	-	5,991	-	5,991
(Losses)/gains on defined benefit pension schemes	18	57,612	-	57,612	(117,486)	-	(117,486)
Transfers between funds	20	(785)	785	-	25,400	(25,400)	_
Net movement in funds		339,566	-	339,566	341,043	-	341,043
Reconciliation of funds:							
Total funds brought forward		8,715,929	-	8,715,929	8,374,925	-	8,374,925
Total funds carried forward		9,055,526	-	9,055,526	8,715,929	-	8,715,929

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above. Movements in funds are disclosed in note 20 to the financial statements.

# as at 31 March 2025

			2025		2024
	Note	£	£	£	£
Fixed assets:					
Tangible assets	11		598,261		602,205
Investment properties	12		3,525,000		3,362,500
Investments	13	-	1,070 4,124,331	_	1,070 3,965,775
			.,,		0,000,110
Current assets:					
Debtors	14	2,461,976		2,068,412	
Cash at bank and in hand		6,753,218		6,167,254	
		9,215,194		8,235,667	
Liabilities:					
Creditors: amounts falling due within one year	15 _	3,265,493	_	2,610,809	
Net current assets		_	5,949,701	_	5,624,858
Total assets less current liabilities			10,074,032		9,590,633
Creditors: amounts falling due after one year	17		578,506		271,673
Net assets excluding pension liability			9,495,526		9,318,959
Defined benefit pension scheme liability	18		440,000		603,000
Total net assets		-	0.055.506	_	0.715.050
Total net assets		-	9,055,526	-	8,715,959
The funds of the Charity:	20				
Restricted income funds			-		-
Unrestricted income funds:					
Designated funds			-		-
Revaluation reserve		1,355,733		1,193,323	
Pension reserve		440,000		603,000	
General funds	_	7,259,793	-	6,919,727	
Total unrestricted funds		_	9,055,526	_	8,715,959
Total charity funds		-	9,055,526	_	8,715,959

Creditors falling due within and after one year have been restated in the prior year to enable separate disclosure of a defined benefit pension scheme liability and a pension reserve.

Authorised and approved by the Trustees on 30 June 2025 and signed on their behalf by

Jane Howlett CBE, Chair

forlett

Eilish Kavanagh, Treasurer

# **Statement of cash flows**

for the year ended 31 March 2025

	Note		0005		0004
	Note	£	2025 £	£	2024 £
Cash flows from operating activities		1	£	Ĺ	£
Net cash from operating activities	21		460,957		502,819
Cash flows from investing activities:					
Dividends, interest and rents from investments		208,932		196,018	
Purchase of fixed assets		(83,384)		(137,515)	
Proceeds from sales of fixed assets		-		(800)	
Additions to investment properties		-	-	(3,364)	
Net cash provided from investing activities			125,007		54,339
Change in cash and cash equivalents in the year			585,964		557,158
Cash and cash equivalents at the beginning of the year		_	6,127,254	_	5,610,096
Cash and cash equivalents at the end of the year	22	_	6,753,218	_	6,127,254

#### 1. Accounting policies

#### a) Basis of preparation

Outward Housing is a charity incorporated in England and Wales under the Companies Act 2006. The registered office address is Newlon House, 4 Daneland Walk, Hale Village, London, N17 9FE. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and (Charities SORP FRS 102 - second edition, the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

These are the accounts of the individual Charity and are not consolidated.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy or note.

Amounts are stated in pounds sterling and rounded to the nearest pound.

# **Public benefit entity**

Outward meets the definition of a public benefit entity under FRS 102.

#### C) Going concern

The Trustees have considered Outward's operating position and the economic climate and while these bring operational challenges the Trustees consider that there are no material uncertainties about Outward's ability to continue as a going concern.

Expected cash flows have been forecast through to December 2026 and indicate a sufficiency of cash, further a range of stressed financial scenarios has been prepared indicating that, even without further mitigation, Outward would have funds to continue operating for at least four years. The main stressor remains any material gap between the London Living Wage uplift and uplift offers received from local authorities.

The Trustees consider Outward has sufficient resources to fund its share of the Social Housing Pension Scheme deficit repayment plan.

#### d) Income

Income is recognised when Outward has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

Rent is set in accordance with relevant legislation and is recognised from lettable properties (after deducting lost rent from void properties available for letting).

Service charge income is set annually in advance to recover service chargeable costs plus an allowable administration fee as a variable service charge on a property by property basis. Charges will include an allowance for the collection of surplus or deficit from prior years, with a surplus being returned to residents by a reduced charge or a deficit being recovered by a higher charge. Until these are returned or recovered they are held as creditors or debtors in the balance sheet.

Care and tenancy support income is recognised on delivery of supported services in line with contracts for those services, mostly with local authorities.

Sales of holiday accommodation at Nutley Edge and of supported activity breaks to Nutley Edge are recognised at the time the accommodation is occupied or the service is delivered.

#### Notes to the financial statements Year ended 31 March 2025

Rents received from privately let flats and Lascar Wharf community centre are recognised at the time the properties are occupied.

Income from government and other revenue grants, is recognised when Outward has entitlement to the funds, any performance conditions attached to the grants have been met within any time bound conditions, that is the supply of stipulated services or the agreed achievement of specified outcomes, it is probable that the income will be received and the amount to be recognised can be measured reliably. Capital grant income is similarly recognised when specified goods or projects have been purchased.

Income received in advance of the provision of a specified service is deferred until the criteria for income recognition are met.

#### Donations of gifts, services and facilities

Donated professional services and donated facilities are recognised as income when Outward has control over the item or received the service, any conditions associated with the donation have been met, the receipt of economic benefit from the use by the Charity of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP / (FRS 102), volunteer time is not recognised. The Trustees' annual report provides more information about volunteering.

On receipt, donated gifts, professional services and donated facilities are recognised on the basis of the value of the gift to Outward which is the amount Outward would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

#### f) Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by Outward; this is normally upon notification of the interest paid or payable by the deposit taker.

#### g) Fund accounting

Restricted funds are to be used for specific purposes as laid down by the donor / grantor. Expenditure which meets these criteria is charged to the fund.

Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.

Designated funds are unrestricted funds committed by the Trustees for particular purposes.

#### **Expenditure and irrecoverable VAT**

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required, and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

Costs of raising funds relate to the costs incurred by Outward in inducing third parties to make voluntary contributions to it, as well as the cost of any activities with a fundraising purpose.

Expenditure on charitable activities includes the costs of delivering care, support and intensive housing management services undertaken to further the purposes of Outward and their associated overhead costs.

#### Notes to the financial statements Year ended 31 March 2025

Other expenditure represents those items not falling into any other heading.

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

#### i) Allocation of support costs

Overhead costs, as disclosed at note 6 to these accounts, align internal cost definitions with the term 'support costs' as defined in FRS 102. The change of description is made to avoid confusion with 'care and support', a key income stream for Outward.

Resources expended are allocated to the particular activity where the cost relates directly to that activity. However, the cost of overall direction and administration of each activity, comprising the salary and overhead costs of central functions, is apportioned based on an estimate of the staff time attributable to each activity.

Overhead and governance costs are re-allocated to each of the activities on the following basis which is an estimate, based on demand for those overhead services:

Human resources Headcount
 All other support services Activity income
 Governance Activity income

Governance costs are the costs associated with the governance arrangements of Outward, covering constitutional and statutory requirements and include any costs associated with the strategic management of Outward's activities.

#### j) Operating leases

Rental charges are charged on a straight line basis over the term of the lease.

#### k) Tangible fixed assets

Items of equipment or groups of equipment are capitalised where the purchase price exceeds £500. Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their net realisable value and value in use.

Where fixed assets have been revalued to market value, any excess between the revalued amount and the historic cost of the asset is recognised within the revaluation reserve on the balance sheet.

Depreciation is provided at rates calculated to write down the cost of each asset to its estimated residual value over its expected useful life. The depreciation rates in use are as follows:

Freehold office buildings at valuation
 Valued annualy

Furniture and equipment at cost 5 yearsMotor vehicles at cost 5 years

#### I) Investment properties

Investment properties are measured initially at cost and subsequently included in the balance sheet at fair value. Investment properties are not depreciated. Any change in fair value is recognised in the statement of financial activities. The valuation method used to determine fair value is stated in the notes to the accounts.

#### m) Investments in subsidiaries

Investments in subsidiaries are at cost.

#### **Debtors** n)

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Provisions may be made based on the assessed exposure to irrecoverability. Rent arrears are subject to a formulaic provision for irrecoverability based on the number of rent weeks in arrears. Prepayments are valued at the amount prepaid net of any trade discounts due.

#### o) Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account. Cash balances exclude any funds held on behalf of people we support.

#### p) Creditors and provisions

Creditors and provisions are recognised where Outward has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party, and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Outward only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at amortised cost.

#### **Pensions** q)

Outward operates a pension scheme through Scottish Widows, closed to new members and the 'auto enrolment' pension scheme through The Pensions Trust. During 2024-25, The Peoples Pension was also provided under TUPE regulations. Employer contributions are charged to resources expended as incurred. All three schemes are defined contribution plans and are post-employment benefit plans under which Outward paid fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are shown as an operating expense in the surplus for the year during which the services are rendered by employees.

Outward also recognises liabilities for a number of the former employees of Tower Hamlets Consortium Limited (dissolved), who are or were employed by Outward and are deferred or pensioner members of a multi-employer Social Housing defined benefit pension plan. The difference between the fair value of the assets held and the scheme's liabilities measured on an actuarial basis using the projected unit method are recognised in Outward's balance sheet as a pension asset or liability as appropriate. The carrying value of any resulting pension scheme asset is restricted to the extent that Outward is able to recover the surplus either through reduced contributions in the future or through refunds from the scheme.

#### r) Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement that has accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement that has accrued at the balance sheet date.

# Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, key judgements have been made in respect of the following:

- The major source of income generation is from care and support under a wide variety of contract types, durations and service specifications, funded primarily by local authorities. Local authorities mostly make payment on their own records, rather than Outward's invoicing. Judgement is applied as to income recognition, using a wide range of evidence such as contracts, negotiated uplifts, purchase orders and support plans approved by local authority brokerage teams. Recoverability is assessed on a contract by contract or invoice by invoice basis. At 31 March 2025, doubts over recoverability informed a doubtful debt provision of £246,467 (2023-24: £144,188).
- Service charges are set each year in advance as a variable service charge, that is for 2024-25 charges were collected on account. At the balance sheet date, an estimate of over and under collections was made by property and taken to the balance sheet as debtors or creditors. Any finally determined under or over collection will be collected or refunded in 2026-27.
- Provision is made for the non-payment of rent and service charges on a formulaic basis based on the average number of weeks in arrears each tenancy is in arrears. At 31 March 2025, a provision of £116,387 (2023-24: £71,752) was made.
- Staff costs represent 62% (2023-24: 60%) of total expenditure. Payroll and timesheet controls are in place over these costs. A further 13% (2023-24: 13%) of expense is represented by 'tariffs', that is an agreed share of the rent received, payable to landlords.
- Potential claims against Outward are considered on a case by case basis, and where necessary provision is made, however this is limited to an insurance excess of £15,000. Normal accounting accruals and prepayments are made where necessary, and the overall risk of mis-statement is considered mitigated.
- Valuations of investment properties, received from the professional opinion of independent qualified surveyors, based on their view of property market conditions at 31 March 2025, giving overall increase in valuation of £162,500 (2023-24: £121,636).
- The underlying assumptions in relation to the accounting estimate of the Social Housing Pension Scheme shortfall of projected assets against projected scheme liabilities and Outward's obligation to fund its share of the deficit, such as standard rates of inflation, mortality, discount rate and anticipated future salary increases, are provided primarily by The Pensions Trust. Variations in these assumptions have the ability to significantly influence the value of the liability recorded and annual expense. At 31 March 2025, Outward has chosen to accept the assumptions provided, incurring an expense saving of £57,612 (2023-24: cost of £117,486).

# Notes to the financial statements Year ended 31 March 2025

# 2. Income from donations and grants

<b>Donors and grantors</b>			2025	2024
	Unrestricted	Restricted	Total	Total
	3	£	£	£
Restricted disclosed in note 20	5,725	39,225	44,950	77,300

2023-24: Resticted income £64,389

## 3. Income from charitable activities

	Unrestricted £	Restricted £	2025 Total £	2024 Total £
Rent from tenants	3,807,831	-	3,807,831	3,724,406
Service charges from tenants	3,091,993	-	3,091,993	3,289,234
Sub-total for rent and service charges	6,899,824	-	6,899,824	7,013,640
London Borough of Enfield	1,402,802	-	1,402,802	1,413,515
London Borough of Hackney	3,983,079	-	3,983,079	3,355,766
London Borough of Haringey	352.156	-	352.156	461,030
London Borough of Islington	619,628	-	619,628	606,796
London Borough of Newham	813,691	-	813,691	543,998
London Borough of Redbridge	190,957	-	190,957	181,215
London Borough of Tower Hamlets	2,381,665	-	2,381,665	1,851,543
London Borough of Waltham Forest	3,482,930	-	3,482,930	3,354,685
City of London	24,880	-	24,880	28,860
Health Services	427,877	-	427,877	341,254
Activity breaks and other	334,008	-	334,008	234,345
Sub-total for care and tenancy support	14,013,673	-	14,013,673	12,373,007
Total income from charitable activities	20,913,497	-	20,913,497	19.386,647

2023-24: Restricted income £nil

# Notes to the financial statements Year ended 31 March 2025

# 4. Income from trading activities

	Unrestricted £	Restricted £	2025 Total £	2024 Total £
Nutley Edge accommodation Private rent	167,843 53,050	-	167,843 53,050	240,543 46,239
	220,893	-	220,893	286,872

2023-24: Restricted income £nil.

#### 5. Income from investments

			2025	2024
	Unrestricted	Restricted	Total	Total
	£	£	£	£
Interest received	208,392	-	208,392	196,018
	208,392	-	208,392	196,018

2023-24: Restricted income £nil.

# Notes to the Accounts Year ended 31 March 2025

# 6. Analysis of expenditure

Cost of raising funds         Rent Exervice schools         Care & Exervice schools         C					
Cost of Fent Charges  E E  E E  Charges  10,478 579,286 - 11,5  38,088 - 11,5  - 38,088 - 11,5  - 2,819,861 - 2,802,202  - 40,902 - 5  10,717 3,733,933 2,802,202 12,5  11,217 457,321 284,985 1,3  11,952 4,197,657 3,091,993 13,6					
10,478 579,286 - 11,5	Restricted	Trading	Governance costs	Overhead costs	2025 total
10,478 579,286 - 11,5 - 38,088 - 38,088 - 2,802,202 - 2,819,861 - 140,902 - 10,717 3,733,933 2,802,202 12,2 10,717 3,733,933 2,802,202 12,2 11,217 457,321 284,985 1,3 18 6,403 4,806 13,6	3	સ	B	B	સ
- 38,088 38,088 3,002,202 2,819,861 40,902 40,902 10,717 3,733,933 2,802,202 12,2 11,217 457,321 284,985 11,3 13,657 3,091,993 13,6	13,738	105,535	20,548	981,562	13,257,211
landlords - 2,819,861 - 40,902 - 40,902 - 40,902 - 12,39 255,796 - 12,177 3,733,933 2,802,202 12,1,217 457,321 284,985 1,1,217 457,321 284,985 1,1,952 4,197,657 3,091,993 13,	ı	1		54,930	181,780
lebts - 2,819,861 - 40,902 - 40,902 - 239 255,796 - 12, 10,717 3,733,933 2,802,202 12, 1,217 457,321 284,985 1, 1,217 457,321 284,985 1, 1,952 4,197,657 3,091,993 13,	ı	1	ı	•	2,802,202
lebts - 40,902 - 239 255,796 - 10,717 3,733,933 2,802,202 12, 12, 1,217 457,321 284,985 1, 1,217 6,403 4,806 11,952 4,197,657 3,091,993 13,	ı	1	ı	1	2,819,861
- 239 255,796 - 10,717 3,733,933 2,802,202 12, 1,217 457,321 284,985 1, 18 6,403 4,806 11,952 4,197,657 3,091,993 13,		ı	•	105,583	146,485
10,717 3,733,933 2,802,202 1,217 457,321 284,985 18 6,403 4,806 11,952 4,197,657 3,091,993	26,271	152,158	12,094	1,019,602	2,060,739
1,217 457,321 284,985 18 6,403 4,806 11,952 4,197,657 3,091,993	40,010	257,693	32,642	2,161,677	21,268,278
18 6,403 4,806 2025 11,952 4,197,657 3,091,993		29,266	1	(2,161,677)	'
11,952 4,197,657 3,091,993		442	(32,642)	1	'
	40,010	287,401	1	1	21,268,278
Total expenditure 2024 41,728 3,954,600 3,289,234 11,996,778	38,989	294,616	1		

Of the total expenditure, £21,228,278 was unrestricted (2024: £19,576,956) and £40,010 was restricted (2024: £38,989).

Notes to the Accounts Year ended 31 March 2025

		Ö	3						
		Cha	Charitable activities	S					
	Cost of raising funds	Rent	Service charges	Care & tenancy support	Restricted	Trading	Governance costs	Overhead costs	2024 total
	£	IJ	£	£	IJ	Ð	£	£	СI
Staff costs (Note 8)	37,028	538,435	•	10,159,051	35,748	104,732	19,408	952,756	11,850,158
Office rents	ı	35,159	1	119,852	ı	1	ı	53,486	208,497
Service chargeable costs	ı	•	3,044,327	1	ı	1	•	1	3,044,327
Tariff payments to landlords	ı	2,639,832	ı	1	ı	1	1		2,639,832
Bad and doubtful debts	•	451	1	1		(2,225)	ı	44,650	42,876
Other costs	613	386,891	•	422,633	3,241	172,534	1,898	842,446	1,830,256
	37,641	3,600,768	3,044,327	10,701,536	38,989	275,041	21,306	1,896,338	19,615,945
Overhead costs	4,042	349,488	241,234	1,282,331		19,243	1	(1,896,338)	
Governance costs	45	4,344	3,673	12,911	1	332	(21,306)	1	•
Total expenditure 2024	41,728	3,954,600	3,289,234	11,996,778	38,989	294,616	1		19,615,945

Of the total expenditure £19,576,956 was unrestricted and £38,989 was restricted.

## **Overhead costs comprise:**

	2025	2024
	3	£
Central costs	791,480	717,770
Human resources	401,142	292,940
Business development	80,016	80,452
Quality and business support	113,601	114,276
Community engagement and co-production	85,015	137,927
Directorate costs	78,176	127,780
Finance and IT services	612,247	425,193
	2,161,677	1,896,338

# 7. Net income before gains and losses for the year

This is stated after charging:

	2025	2024
	3	£
Financial services bought in	220,814	210,299
IT Support bought in	124,992	119,140
Operating lease rentals	38,079	37,744
Depreciation	87,336	73,844
Provision for doubtful debts and rent arrears	146,485	42,876
Auditor's remuneration (excluding VAT)	18,500	16,650
Auditor's other services (excluding VAT)	2,425	1,050

# 8. Analysis of staff costs, Trustee remuneration and expenses, and the cost of key management personnel

Staff costs were as follows:

	2025	2024
	£	£
Salaries and wages	11,612,783	10,472,377
Redundancy and termination costs	4,742	36,863
Social security costs	1,038,676	879,214
Employer's contribution to defined contribution pension schemes	292,073	250,303
Operating costs of defined benefit pension schemes	32,842	31,742
Agency workers	276,095	179,658
	13,257,211	11,850,157

The following number of employees received employee benefits (excluding employer pension costs) during the year between:

	2025	2024
	2023	
	No.	No.
		_
£60,000 — £69,999	-	2
£70,000 - £79,000	2	-
£80,000 – £89,999	-	-
£90,000 – £99,999	-	-
£100,000 - £109,999	1	1

Trustees consider those staff with material delegations of authority available to them to conduct operational activities as key management personnel. The total employee benefits, including pension contributions of the key management personnel, comprising the Chief Executive and the executive team, were £346,906 (2024: £316,623). Within employee benefits, employers pension contributions of £17,696 were paid on behalf of four key management personnel (2024: £16,976 and four) into defined contribution schemes, including the 'auto enrolment' scheme.

The trustees were not paid or received any other benefits during the year. Two trustees claimed expenses totalling £78.46 during the year (2024: £nil).

#### 9. Staff numbers

The average number of employees working in each activity (head count based on number of staff employed) during the year was as follows:

	2025	2024
	No.	No.
Fundraising	1	1
Rent	14	13
Service charges	1	1
Care and tenancy support	357	320
Support and trading activities	17	17
Governance	1	1
Total	391	353

## The Staff numbers full time equivalent

Full time equivalent is based on a 38 hour working week. Staff teams comprise employees on both full time and part time contracts, staff who wish to work flexibly and, where necessary, agency workers. Staff may also work additional hours regardless of their contract status. Including all contracted hours, additional hours worked by staff and hours worked by third party agency workers the average number of full time equivalent resources is 376 (2024: 378).

During the year charitable activities were supported by 1,559 hours of volunteer time (2024: 2,650 hours). A fuller description of the role played by volunteers is included within the Trustees' report.

#### 10. Taxation

The charitable company is exempt from corporation tax as all its income is charitable and is applied for charitable purposes.

	2025	2024
	£	£
UK corporation tax for the year	-	-
The tax for the year differs to the standard rate of corporation tax applied to profits before tax. The differences are explained below:		
Surplus for the year before tax	339,566	341,033
UK Corporation Tax at 19% (2024:19%)	64,517	64,976
Profit on non-primary purpose trading activities	8,148	(6,668)
Otherwise exempt charitable income	(72,666)	(58,128)
Current tax charge for the period		-
11 Tangible fixed assets		

# 11. Tangible fixed assets

	Freehold property (at valuation) £	Furniture & equipment (at cost) £	Motor vehicles (at cost)	Total £
Cost or valuation				
At the start of the year	405,000	1,592,260	88,067	2,085,326
Charge for in year	-	83,384	-	83,384
Disposals in year	-	-	-	-
Revaluation	-	-	-	-
At the end of the year	405,000	1,675,444	88,067	2,168,711
Depreciation				
At the start of the year	-	1,452,009	31,112	1,483,121
Charge for the year	-	69,723	17,613	87,336
Disposals in year	-	-	-	
Revaluation	_	-	-	_
At the end of the year		1,521,724	48,726	1,570,450
Net book value at the end of the year	405,000	153,920	39,341	598,261
At the start of the year	405,000	140,251	56,954	602,205

The freehold property 179 Wood Street, London E17 comprised offices on the ground floor with accommodation above.

The ground floor offices were valued at £405,000 as part of a composite building on an open market basis, as at 31 March 2025 in a letter dated 6 May 2025 by an external firm Strettons Ltd. Strettons are RICS accredited valuers and undertook the valuation in accordance with the RICS Valuation – Global Standards effective from 31 January 2025 and the Red Book UK National Supplement effective from 1 May 2024. The services of Strettons were procured in accordance with the Charity's procurement procedures and the Trustees are satisfied of the independence of Strettons. The valuation was prepared on the basis of market conditions and evidence as at 31 March 2025.

The historical cost of the freehold property purchased in 1994/95 is £110,310, including non-depreciable land carried at £19,704. Net of depreciation based on a 50 years life, the historic carrying value would be £54,134.

The above asset is used for charitable purposes.

### 12. Investment properties

	2025 £	2024 £
Fair value at the start of the year	3,362,500	3,250,000
Additions	-	3,364
Loss on revaluation during the year		(12,500)
Gain on revaluation during the year	162,500	121,636
Fair value at the end of the year	3,525,000	3,362,500

The fair value at the end of the year comprises three properties.

A leasehold property at Cedar Court, 267 Hainault Rd, London E11 was valued at £365,000, on an open market basis, as at 31 March 2025 in a letter dated 6 May 2025 by an external firm Strettons Ltd. Strettons are RICS accredited valuers and undertook in accordance with the RICS Valuation – Global Standards effective from 31 January 2025 and the Red Book UK National Supplement effective from 1 May 2024. The services of Strettons were procured in accordance with the Outward's procurement procedures and the Trustees are satisfied of the independence of Strettons. The valuation has been prepared on the basis of market conditions and evidence as at 31 March 2025.

The property was purchased in 2002 from a long lease of 999 years, with 937 years now remaining. The historical cost of the leasehold property, including additions, is £168,274. Based on an expected life of 80 years accumulated depreciation would have been £50,481, giving a historic carrying value of £117,793.

A freehold holiday accommodation, at Nutley Edge in East Sussex, was valued as at 31 March 2025 at £2,450,000, on an open market basis, as set out in a side letter dated 7 May 2025 by an external firm Avison Young (UK) Ltd, Leisure Division. Avison Young are RICS accredited valuers and undertook the valuation in accordance with the RICS Valuation – Global Standards effective from 31 January 2025 and the Red Book UK National Supplement effective from 1 May 2024. The services of Avison Young were procured in accordance with the Outward's procurement procedures and the Trustees are satisfied of the independence of Avison Young.

The property, purchased in 2012, was valued as a specialised property used for leisure purposes and the method of valuation gave weighting to stabilised earnings, based on historic turnover and potential future turnover, at a capitalisation rate of 9.5% and to comparable local sales and

properties offered for sale, in particular holiday complexes. The valuation has been prepared on the basis of market conditions and evidence as at 31 March 2025. It was assumed the property has good title and is free from onerous or restrictive covenants and obligations, restrictions and statutory notices.

The historical cost of the Nutley Edge freehold property, including additions, is £1,908,248, including land valued at £92,390. Based on an expected life of 50 years accumulated depreciation would have been £532,461, giving a historic carrying value of £1,375,787.

The two flats above the freehold office at 179 Wood St London E17 were valued at £710,000 on an open market basis with an assumed rental yield of 6.5%, as at 31 March 2025, in a letter dated 6 May 2025 by an external firm Strettons Ltd. Strettons are RICS accredited valuers, and undertook the valuation in accordance with the RICS Valuation – Global-Standards, incorporating the International Valuation Standards (IVS) 2022. The services of Strettons were procured in accordance with Outward's procurement procedures, and the Trustees are satisfied of the independence of Strettons.

The historical cost of the upper floors at Wood St, purchased in 1994-95 is £293,762, including non-depreciable land carried at £34,005. Net of depreciation based on a 50 years life, the historic net book value would be £132,743.

#### 13. Investments

	2025	2024
	£	£
Cost at the start and end of the year	1,070	1,070

Investments comprise 2 x £10 ordinary shares representing a 16.7% holding in Cedar Court Property Ltd, a company incorporated in England registered company number 05345500, registered address 1 Cedar Court, 267 Hainault Road, London E11 1ET.

#### 14. Debtors

	2025	2025	2024	2024
	£	£	£	£
Gross arrears of rent and service charges	584,035		579,349	
Less: Provision for doubtful arrears	(116,387)		(71,752)	
Net arrears of rent and service charges		467,648		507,597
Gross trade debtors	1,072,938		676,611	
Less: Provision for doubtful debt	(246,467)		(144,188)	
Net trade debtors		826,470		532,423
Prepayments		137,225		24,920
Accrued income		167,824		116,750
Amounts owed by group undertakings		-		33,975
Other debtors		862,809		852,748
		2,461,976		2,068,413

### 15. Creditors: amounts falling due within one year

	2025	2004
	2025	2024
	£	£
Trade creditors	400,876	292,438
Rent in advance	610,479	560,962
Taxation and social security	252,167	223,274
Other creditors	736,722	450,260
Amounts owed to Group undertakings	88,763	_
Accrued expenditure	1,012,004	1,004,208
Deferred income	164,482	79,668
	3,265,493	2,610,810
16. Deferred income		
	2025	2024
	£	£
Balance at the beginning of the year	79,688	106,169
Amount released to income in the year	(79,688)	(84,349)
Amount deferred in the year	164,482	57,848
Balance at the end of the year	164,482	79,668
17. Creditors: amounts falling due after one year		
	2025	2024
	£	£

#### 18. Pension schemes

Service charges refundable

Outward participates in the multi-employer Social Housing Pension Scheme and also operated a defined contribution scheme, now closed to new entrants, where employer contributions matched those of the employee and were progressively in the range of 5% to 7%.

578,506

271,673

Those staff who are not otherwise members of a pension scheme or have opted out are enrolled automatically into a defined contribution scheme also offered by the Social Housing Pension Scheme. Employer and employee contributions were set at 3% and 5% respectively. Outward operate a pension salary sacrifice scheme where the contributions for employer and employee were set at 8% and nil% respectively for staff participating in the scheme.

From October 2024, Outward have provided the Peoples Pension to TUPE transferees at the same terms as the defined contribution scheme offered by the Social Housing Pension Scheme.

#### **Multi-employer Social Housing Pension Scheme (the scheme)**

Outward participates in the Social Housing Pension Scheme (the Scheme), a multi-employer scheme which provides benefits to some 500 non-associated employers. The Scheme is a defined benefit scheme in the UK.

The Scheme is subject to the funding legislation outlined in the Pensions Act 2004, which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The last completed triennial valuation of the scheme for funding purposes was carried out as at 30 September 2023. This valuation revealed a deficit of £693m. A Recovery Plan has been put in place with the aim of removing this deficit by 31 March 2028.

The Scheme is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the Scheme. Participating employers are legally required to meet their share of the Scheme deficit on an annuity purchase basis on withdrawal from the Scheme.

For accounting purposes, a valuation of the scheme is carried out with an effective date of 30 September each year. The liability figures from this valuation are rolled forward for accounting year-ends from the following 31 March to 28 February inclusive. The latest accounting valuation was carried out with an effective date of 30 September 2024. The liability figures from this valuation were rolled forward for accounting year-ends from the following 31 March 2025 to 28 February 2026 inclusive. The liabilities are compared, at the relevant accounting date, with the company's fair share of the Scheme's total assets to calculate the company's net deficit or surplus.

Under the deficit repayment plan in place to March 2028 Outward is required to pay £135,036 towards the deficit in 2025-26.

## Fair value of plan assets, present value of defined benefit obligation and defined benefit asset (liability)

	31 March 2025 (£'000)	31 March 2024 (£'000)
Fair value of plan assets	2,547	2,572
Present value of defined benefit obligation	2,987	3,175
(Deficit) in plan	(440)	(603)
Defined benefit (liability) to be recognised	(440)	(603)

## Reconciliation of the opening and closing balances of the defined benefit obligation

	Period ended 31 March 2025	Period ended 31 March 2024
	£k	£k
Defined benefit obligation at start of period	3,175	3,137
Expenses	6	6
Interest expense	154	152
Actuarial losses/(gains) due to scheme experience	64	(22)
Actuarial gains due to changes in demographic assumptions	-	(32)
Actuarial gains due to changes in financial assumptions	(334)	(9)
Benefits paid and expenses	(78)	(57)
Defined benefit obligation at end of period	2,987	3,175

### Reconciliation of the opening and closing balances of the fair value of plan assets

	Period ended 31 March 2025	Period ended 31 March 2024
	£k	£k
Fair value of plan assets at start of period	2,572	2,552
Interest income	127	126
Experience on plan assets (excluding amounts included in interest income) – (loss)	(212)	(180)
Contributions by the employer	138	131
Benefits paid and expenses	(78)	(57)
Fair value of plan assets at end of period	2,547	2,572

The actual return on the plan assets (including any changes in share of assets) over the period ended 31 March 2025 was (£85,000).

## Defined benefit costs recognised in statement of financial activities total expenditure

3	Period ended 1 March 2025	Period ended 31 March 2024
	£k	£k
Expenses	6	6
Net interest expense	27	26
Defined benefit costs recognised in statement of financial activities	33	32

# Defined benefit costs recognised in statement of financial activities other recognised gains and losses

	Period ended 31 March 2025 £k	Period ended 31 March 2024 £k
Experience on plan assets (excluding amounts included in net interest cost) – (loss)	(212)	(180)
Experience gains and losses arising on the plan liabilities - (loss) / gain	(64)	22
Effects of changes in the demographic assumptions underlying the present value of the defined benefit obligation – gain (key assumptions listed on page 47 of these statements)	-	32
Effects of changes in the financial assumptions underlying the present value of the defined benefit obligation – gain (key assumptions listed on page 47 of these statements)	334	9
Total amount recognised in the Statement of Financial Affairs other recognised gains and losses – gain / (loss)	58	(117)

#### **Assets**

	31 March 2025	31 March 2024
	(£'000)	(£'000)
Global equity	285	256
Absolute return	-	100
Distressed opportunities	-	91
Credit relative value	-	84
Alternative risk premia	-	82
Liquid alternatives	472	-
Emerging markets debt	-	33
Risk sharing	-	151
Insurance-linked securities	8	13
Property	128	103
Infrastructure	-	260
Private equity	2	2
Real assets	305	-
Private debt	-	101
Opportunistic liquid credit	-	101
Private credit	312	-
Credit	97	-
Investment grade credit	78	-
Long lease property	1	17
Secured income	43	77
Cash	35	51
Liability driven investment	771	1,047
Currency hedging	4	(1)
Net current assets	6	4
Total assets	2,547	2,572

None of the fair values of the assets shown above include any direct investments in the employer's own financial instruments or any property occupied by, or other assets used by, the employer.

#### **Key assumptions**

	31 March 2025	31 March 2024
	% per annum	% per annum
Discount rate	5.77	4.90
Inflation (RPI)	3.11	3.15
Inflation (CPI)	2.78	2.78
Pensionable earnings growth	3.78	3.78
Allowance for commutation of pension for cash at retirement	75% of maximum allowance 75%	of maximum allowance

The mortality assumptions adopted at 31 March 2025 imply the following life expectancies

	2025	2024
	Life expectancy at age 65	Life expectancy at age 65
	(years)	(years)
Male retiring in 2025	20.5	20.5
Female retiring in 2025	23.0	23.0
Male retiring in 2045	21.7	21.8
Female retiring in 2045	24.5	24.4

### **Contingent disclosures**

Outward were notified in 2021 by the Trustee of the Scheme that it had performed a review of the changes made to the Scheme's benefits over the years, and the result is that there is uncertainty surrounding some of these changes. The Trustee is seeking clarification from the Court on these items, and this process is ongoing, with it being unlikely to be resolved before mid-2026 at the earliest. It is estimated that this could potentially increase the value of the full scheme liabilities by £155m. We note that this estimate has been calculated as at 30 September 2022 on the scheme's technical provisions basis. Until the Court direction is received, it is unknown whether the full (or any) increase in liabilities will apply and therefore, in line with the prior year, no adjustment has been made in these financial statements in respect of this.

Outward is aware of a UK High Court legal ruling in June 2023 between Virgin Media Limited and NTL Pension Trustees II Limited, which decided that certain historic rule amendments were invalid if they were not accompanied by actuarial certifications. The ruling was subject to appeal and in July 2024 the Court of Appeal confirmed the UK High Court legal ruling from 2023. Outward, together with the pension scheme trustees and their advisors, is in the process of assessing the possible impact of this ruling. As it is not possible at present to estimate the impact, if any, from the ruling, no adjustments have been made to the defined benefit obligation recognised in the financial statements.

#### Scottish Widows defined contribution scheme

During the year, employer contributions of £3,900 (2024: £3,653) were charged to income and expenditure, and at 31 March 2025, three staff (2024: 3 staff) were in the scheme.

#### **Social Housing Pension Scheme defined contribution (auto-enrolment)**

During the year, employer contributions of £285,367 (2024: £246,649) were charged to income and expenditure, and at 31 March 2025, 388 staff (2024: 346 staff) were in the scheme.

#### The People's Pension defined contribution scheme

During the year, eight staff were transferred in to Outward under TUPE regulations. During the year employer contributions of £2,807 were charged to income and expenditure, and at 31 March 2025, eight staff were in the scheme.

Reported staff costs also include death-in-service benefit for all staff. The employer's premium was £36,648 (2024: £32,385).

# 19. Analysis of net assets between funds

				2025	2024
	Unrestricted	Designated	Restricted	Total funds	Total funds
	£	£	£	£	£
Tangible fixed assets	598,261	-	-	598,261	602,205
Investment properties	3,525,000	-	-	3,525,000	3,362,500
Investments	1,070	-	-	1,070	1,070
Net current assets	5,949,701	-	-	5,949,701	5,624,858
Long term liabilities	(578,506)	-	-	(578,506)	(271,673)
Defined benefit pension liability	(440,000)	-	-	(440,000)	(603,000)
Net assets at the end of the year	9,055,526	-	-	9,055,526	8,715,960

2023-24: Designated and restricted net assets £nil.

#### 20. Movements in funds

	At the start of the year	Incoming resources and gains	Outgoing resources and losses	Transfers	At the end of the year
	£	£	£	£	£
Restricted funds:					
Nationwide Building Society	-	8,865	(9,650)	785	-
Charitable Trust (name withheld)	-	13,095	(13,095)	-	-
The Ennismore Foundation	-	13,320	(13,320)	-	-
The Oliver Ford Foundation	-	3,445	(3,445)	-	-
Smarter Services	-	500	(500)	-	-
Total restricted funds	-	39,225	(40,010)	785	-
Unrestricted funds:					
Designated funds:	-	-	-	-	-
Revaluation reserve	1,193,232	162,500	-	-	1,355,732
Pension reserve	603,000	-	(163,000)	-	440,000
General funds	6,919,727	21,348,507	(21,007,655)	(785)	7,259,793
Total unrestricted funds	8,715,959	21,511,007	(21,170,655)	(785)	9,055,526

### **Purpose of restricted funds**

Nationwide Building Society – A cost of living advice project, Charitable Trust (name withheld) – for a nutrition project, The Ennismore Foundation, and The Oliver Ford Foundation to fund activity breaks at Nutley Edge Holiday Cottages for those supported persons less able to afford a break. Smarter services - funding towards celebration events, during the year, for people supported by Outward used in combination with other donations received from trade partners to Outward.

# **Purposes of designated funds**

Funds will, as a minimum, be designated in line with firm contractual commitments in furtherance of charitable objectives.

## 21. Reconciliation of net income to net cash flow from operating activities

	2025	2024
	£	£
Net (deficit)/income for the reporting period (as per the statement of financial activities)	281,954	452,530
Depreciation charges	87,336	73,884
Gains on investment properties	(162,500)	(121,636)
Losses on investment properties	-	12,500
Actuarial gains / (losses) on defined benefit pension schemes	57,612	(117,486)
Dividends, interest and rent from investments	(208,392)	(196,018)
Profit on disposal of fixed assets	-	800
Increase in debtors	(393,570)	(106,040)
Increase in creditors	961,517	486,287
(Decrease)/increase in pension liability	(163,000)	180,000
Net cash from operating activities	460,957	502,819

# 22. Analysis of cash and cash equivalents

	At 1 April 2024	Cash flows	Other changes	At 31 March 2025
	£	£	£	£
Cash at bank and in hand Notice deposit (less than three months)	5,167,255 1,000,000	585,964 -	-	5,753,219 1,000,000
Total cash and cash equivalents	6,167,255	585,964	-	6,753,219

### 23. Operating lease commitments

### Amounts payable as lessee:

Outward's total future minimum lease payments under non-cancellable operating leases is as follows for each of the following periods:

	2025	2024
	£	£
Less than one year	38,421	38,079
One to five years	157,238	155,802
Over five years	60,446	100,303
	256,105	294,184

#### Amounts receivable as lessor:

The Charity's total future minimum lease receipts under non-cancellable operating leases is as follows for each of the following periods:

		Property
	2025	2024
	£	£
Less than one year	4,111,439	3,902,848

## 24. Financial Instruments

The Charity's financial instruments may be analysed as follows:

	2025	2024
	£	£
Financial assets measured at historical cost:		
Trade debtors and rent arrears	1,294,118	1,040,019
Prepayments and accrued income	305,049	141,670
Other debtors	862,809	886,723
Cash and cash equivalents	6,753,219	6,167,254
	9,215,195	8,235,667
	2025	2024
	£	£
Financial liabilities measured at historical cost:		
Trade creditors and rent in advance	1,011,355	853,399
Trade creditors and rent in advance	252,167	223,274
Deferred income	164,482	79,668
Other creditors	2,415,995	1,726,141
Defined benefit pension creditor	440,000	603,000
	4,283,999	3,485,482

# 25. Legal status of the Charity

The Charity is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.

# 26. Related party transactions

	2025	2024
	£	£
Payments made to the parent Newlon Housing Trust:		
Landlord rent tariff	2,539,122	2,459,750
Financial, IT and executive services	467,236	450,769
Management fees recoverable from service charges	95,000	95,000
Rent of office space at Hale Village including service charges	110,551	105,481
	3,211,909	3,111,000

Where otherwise applicable, no VAT was charged on the above transactions as Newlon and Outward participate in the same VAT group. The Chief Executive Officer of Outward is employed by Newlon, and 95% of salary and employment on costs were recharged to Outward at cost. In addition, Newlon Housing Trust procured a range of service contracts covering communal areas of both Newlon and Outward managed properties recharged to Outward at cost.

Newlon Fusion, a limited by guarantee charity registered in England and a wholly owned subsidiary of Newlon Housing Trust, was dissolved on 3 June 2025. During the year Outward received £30,099 of residual funds held by Newlon Fusion to further the charitable aims of Newlon Fusion, in particular education and training.

During the year the lease for a community centre at Lascar Wharf, London E14 owned by Newlon Housing Trust was transferred from Newlon Fusion to Outward Housing. The centre has two commercial tenants.

There were no transactions with any other member of the Newlon Group (2024: £nil).

Creditors includes money due to Newlon Housing Trust of £88,763 (2024: debtor £33,975).

#### 27. Ultimate parent entity

The ultimate parent undertaking and controlling party is Newlon Housing Trust, a registered provider of social housing. Newlon Housing Trust is the parent undertaking of the smallest and largest group to consolidate these financial statements. Consolidated financial statements for Newlon Housing Trust are available from its registered office at Newlon House, 4 Daneland Walk, Hale Village, London, N17 9FE. Control is exercised by virtue of a 51% voting share available as part of reciprocal representation on the Boards of the two entities. Newlon Housing Trust authorises the proposed appointment and removal of Trustees from the Board of Outward Housing.

